CONSOLIDATED BALANCE SHEET

ASSETS (unaudited)

	November 30, 2017		August 31, 2017		
Current assets:					
Cash	\$	8,406	\$	-	
Trade accounts receivable, net of allowance for doubtful accounts of					
\$240,979 as of November 30, 2017 and \$239,441 as of August 31, 2017	6,971,485			8,516,105	
Inventories, net of allowances	15,603,728			13,348,294	
Prepaid expenses and other	608,507			1,081,349	
Deferred income tax assets	225,429			240,429	
Total current assets	23	,417,555		23,186,177	
Property, plant and equipment, at cost	19	,140,686		18,464,840	
Less-Accumulated depreciation		,635,462)	(14,442,709)		
Net property, plant and equipment		4,505,224		4,022,131	
Noncurrent assets:					
Other assets		956,135		59,821	
Total assets	\$ 28	,878,914	\$	27,268,129	

CONSOLIDATED BALANCE SHEETS (CONTINUED)

LIABILITIES AND STOCKHOLDERS' EQUITY (unaudited)

	November 30, 2017	August 31, 2017	
Current liabilities:			
Accounts payable	\$ 4,041,565	\$ 4,565,422	
Accrued liabilities	565,643	675,502	
Accrued commissions	2,698,683	2,406,316	
Current maturities of long-term debt	100,486	86,380	
Total current liabilities	7,406,377	7,733,620	
Long-term debt, net of current maturities	82,157	125,976	
Line of Credit	6,103,670	4,132,450	
Deferred tax liability	528,191	528,191	
Total liabilities	14,120,395	12,520,237	
Stockholders' equity:			
Preferred stock, \$.01 par value; 5,000,000 shares authorized;			
0 shares issued and outstanding	0	0	
Common stock, \$.01 par value; 15,000,000 shares authorized;	0	0	
5,292,780 issued and 4,021,263 outstanding	52,928	52,928	
Additional paid-in capital	6,353,656	6,353,656	
Retained earnings	9,711,220	9,700,593	
Retained earnings	9,711,220	9,700,595	
Stockholders' equity	16,117,804	16,107,177	
Treasury stock (1,271,517 shares, at cost)	(1,359,285)	(1,359,285)	
Total stockholders' equity	14,758,519	14,747,892	
Total liabilities and stockholders' equity	\$ 28,878,914	\$ 27,268,129	

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

	Three Months Ended November 30, 2017	
Net sales	\$ 19,964,343	\$ 87,048,181
Cost of sales	17,824,400	78,291,148
Gross profit	2,139,943	8,757,033
Loss on disposal of assets	0	34,857
Selling, general and administrative expenses	2,077,594	8,300,209
Operating income	62,349	421,967
Other expenses (income):		
Interest expense	46,585	217,262
Other (income) / expense, net	(29,453)	2,143
Total other expense, net	17,132	219,405
Income before income tax expense	45,217	202,562
Income tax expense:		
Current	19,790	22,742
Deferred	15,000	85,265
Total income tax expense	34,790	108,007
Net income	\$ 10,427	\$ 94,555

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	Three Months Ended November 30,		
	 2017		2016
Cash Flows From Operating Activities:			
Net income	\$ 10,627	\$	18,887
Adjustments to reconcile net income to net			
cash provided by (used in) operating activities-			
Depreciation and amortization	192,753		138,570
Bad debt (recovery) / expense	(25,000)		(506)
Decrease in provision of losses of inventory	(26,088)		(131,043)
Loss on disposal of property, plant and equipment	0		0
Deferred income tax expense	15,000		22,534
(Increase) / Decrease in trade accounts receivable	1,569,620		829,644
(Increase) / Decrease in inventory	(2,229,346)		938,198
(Increase) / Decrease in prepaid expenses and other	472,842		(27,651)
(Increase) / Decrease in noncurrent assets	(896,314)		(3,710)
(Decrease) / Increase in accounts payable	(523,857)		399,211
(Decrease) / Increase in accrued liabilities	 182,508		(513,971)
Net cash (used in) provided by operating activities	 (1,257,255)		1,670,163
Cash Flows From Investing Activities:			
Additions to property, plant and equipment	(675,846)		(65,440)
Proceeds from sale of property, plant and equipment	 0		0
Net cash used in investing activities	 (675,846)		(65,440)
Cash Flows From Financing Activities:			
Net borrowings / (payments) on line of credit	1,971,220		(1,569,329)
Net payments on debt	(29,713)		(35,394)
Purchase of Treasury Stock	 		
Net cash provided by (used in) financing activities	 1,941,507		(1,604,723)
Net change in cash	8,406		-
Cash and cash equivalents, beginning of period	 -		
Cash and cash equivalents, end of period	\$ 8,406	\$	

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