CONSOLIDATED BALANCE SHEET

ASSETS (unaudited)

	May 31, 2020		August 31, 2019	
Current assets:				
Cash	\$	814	\$	-
Trade accounts receivable, net of allowance for doubtful accounts of				
\$649,437 as of May 31,2020, and \$679,275 as of August 31, 2019	6,0	018,912		8,792,502
Inventories, net of allowances	21,560,780			20,723,656
Prepaid expenses and other	398,107			359,967
Deferred income tax assets		-		
Total current assets	27,9	078,613		29,876,125
Property, plant and equipment, at cost	25,4	80,906		21,706,492
Less accumulated depreciation	(15,0	021,201)		(14,655,171)
Net property, plant and equipment	10,4	59,705		7,051,321
Noncurrent assets:				
Other assets	1	13,097		113,097
Total assets	\$ 38,5	551,415	\$	37,040,543

CONSOLIDATED BALANCE SHEETS (CONTINUED)

LIABILITIES AND STOCKHOLDERS' EQUITY (unaudited)

	May 31, 2020	August 31, 2019	
Current liabilities:			
Accounts payable	\$ 4,427,700	\$ 7,063,846	
Accrued liabilities	1,556,739	1,961,340	
Accrued commissions	3,357,014	3,598,077	
Current maturities of long-term debt	421,113	439,532	
Total current liabilities	9,762,566	13,062,795	
Long-term debt, net of current maturities	6,609,949	1,670,618	
Line of credit	4,316,388	3,828,634	
Deferred tax liability	527,312	527,312	
Total liabilities	21,216,215	19,089,359	
Stockholders' equity:			
Preferred stock, \$.01 par value; 5,000,000 shares authorized;			
0 shares issued and outstanding	0	0	
Common stock, \$.01 par value; 15,000,000 shares authorized;			
5,292,780 issued and 4,021,263 outstanding	52,928	52,928	
Additional paid-in capital	6,353,656	6,353,656	
Retained earnings	12,287,901	12,903,885	
Stockholders' equity	18,694,485	19,310,469	
Treasury stock (1,271,517 shares, at cost)	(1,359,285)	(1,359,285)	
Total stockholders' equity	17,335,200	17,951,184	
Total liabilities and stockholders' equity	\$ 38,551,415	\$ 37,040,543	

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

	Nine Months Ended May 31, 2020	
Net sales	\$ 65,151,225	\$ 115,265,459
Cost of sales	57,324,870	102,383,448
Gross profit	7,826,355	12,882,011
Loss on disposal of assets	0	-
Selling, general and administrative expenses	7,857,504	10,164,984
Operating income	(31,149)	2,717,027
Other expenses (income):		
Interest expense	348,658	488,203
Other (income) / expense, net	(89,888)	114,994
Total other expense, net	258,770	603,197
Income before income tax expense	(289,919)	2,113,830
Income tax expense:		
Current	326,065	386,461
Deferred	0	31,635
Total income tax expense	326,065	418,096
Net income	\$ (615,984)	\$ 1,695,734

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INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	Nine Months Ended May 31,		
	2020	2019	
Cash Flows From Operating Activities:			
Net income	\$ (615,984)	\$ 1,127,992	
Adjustments to reconcile net income to net			
cash provided by (used in) operating activities-			
Depreciation and amortization	366,030	528,645	
Bad debt (Recovery) / Expense	0	43,819	
Increase / (Decrease) in provision of losses of inventory	(125,511)	(8,063)	
Deferred income tax expense	0	104,303	
(Increase) / Decrease in trade accounts receivable	2,773,590	(563,366)	
(Increase) / Decrease in inventory	(711,613)	3,083	
(Increase) / Decrease in prepaid expenses and other	(38,140)	(149,828)	
(Increase) / Decrease in noncurrent assets	0	(24,982)	
(Decrease) / Increase in accounts payable	(2,636,146)	(1,719,905)	
(Decrease) / Increase in accrued liabilities	(645,664)	663,823	
Net cash (used in) provided by operating activities	(1,633,438)	5,521	
Cash Flows From Investing Activities:			
Additions to property, plant and equipment	(3,774,414)	(1,373,893)	
Proceeds from sale of property, plant and equipment	0	0	
Net cash used in investing activities	(3,774,414)	(1,373,893)	
Cash Flows From Financing Activities:			
Net borrowings / (payments) on line of credit	487,754	1,313,265	
Net borrowings / (payments) on debt	4,920,912	60,304	
Purchase of Treasury Stock			
Net cash provided by (used in) financing activities	5,408,666	1,373,569	
Net change in cash	814	5,197	
Cash and cash equivalents, beginning of period	<u>-</u>		
Cash and cash equivalents, end of period	\$ 814	\$ 5,197	