### CONSOLIDATED BALANCE SHEET

## ASSETS (unaudited)

	May 31, 2018	August 31, 2017
Current assets:		
Cash	\$ 6,206	\$ -
Trade accounts receivable, net of allowance for doubtful accounts of		
\$808,039 as of May 31, 2018 and \$239,441 as of August 31, 2017	8,157,003	8,516,105
Inventories, net of allowances	18,924,644	13,348,294
Prepaid expenses and other	590,106	1,081,349
Deferred income tax assets		240,429
Total current assets	27,677,959	23,186,177
Property, plant and equipment, at cost	21,083,540	18,464,840
Less-Accumulated depreciation	(15,067,942)	(14,442,709)
Net property, plant and equipment	6,015,598	4,022,131
Noncurrent assets:		
Other assets	98,677	59,821
Total assets	\$ 33,792,234	\$ 27,268,129

### CONSOLIDATED BALANCE SHEET (CONTINUED)

# LIABILITIES AND STOCKHOLDERS' EQUITY (unaudited)

	May 31, 2018	August 31, 2017	
Current liabilities:	¢ 5 200 207	¢ 4565 422	
Accounts payable	\$ 5,388,397	\$ 4,565,422	
Accrued liabilities	361,872	675,502	
Accrued commissions	5,104,582	2,406,316	
Current maturities of long-term debt	397,737	86,380	
Total current liabilities	11,252,588	7,733,620	
Long-term debt, net of current maturities	1,868,401	125,976	
Line of Credit	4,771,138	4,132,450	
Deferred tax liability	528,191	528,191	
Total liabilities	18,420,318	12,520,237	
Stockholders' equity:			
Preferred stock, \$.01 par value; 5,000,000 shares authorized;			
0 shares issued and outstanding	0	0	
Common stock, \$.01 par value; 15,000,000 shares authorized;			
5,292,780 issued and 4,021,263 outstanding	52,928	52,928	
Additional paid-in capital	6,353,656	6,353,656	
Retained earnings	10,324,617	9,700,593	
Stockholders' equity	16,731,201	16,107,177	
Treasury stock (1,271,517 shares, at cost)	(1,359,285)	(1,359,285)	
Total stockholders' equity	15,371,916	14,747,892	
Total liabilities and stockholders' equity	\$ 33,792,234	\$ 27,268,129	

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

	Nine Months Ended May 31, 2018	Twelve Months Ended August 31, 2017
Net sales	\$ 64,225,099	\$ 87,048,181
Cost of sales	55,945,719	78,291,148
Gross profit	8,279,380	8,757,033
Loss on disposal of assets	0	34,857
Selling, general and administrative expenses	7,158,250	8,300,209
Operating income	1,121,130	421,967
Other expenses (income):		
Interest expense	223,980	217,262
Other (income) / expense, net	(1,228)	2,143
Total other expense, net	222,752	219,405
Income before income tax expense	898,378	202,562
Income tax expense:		
Current	33,924	22,742
Deferred	240,429	85,265
Total income tax expense	274,353	108,007
Net income	\$ 624,025	\$ 94,555

# INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	Nine Months Ended May 31,	
	2018	2017
Cash Flows From Operating Activities:		
Net income	\$ 624,024	\$ 93,895
Adjustments to reconcile net income to net		
cash provided by / (used in) operating activities		
Depreciation and amortization	625,233	419,943
Bad debt (recovery) / expense	604,095	(8,159)
Increase / (Decrease) in provision of losses of inventory	28,883	(151,820)
Loss on disposal of property, plant and equipment	0	9,674
Deferred income tax expense	240,429	55,265
(Increase) / Decrease in trade accounts receivable	(244,993)	1,114,732
(Increase) / Decrease in inventory	(5,605,233)	257,431
(Increase) / Decrease in prepaid expenses and other	491,243	(82,464)
(Increase) / Decrease in noncurrent assets	(38,856)	(602,163)
(Decrease) / Increase in accounts payable	822,975	1,004,004
(Decrease) / Increase in accrued liabilities	2,384,636	(502,686)
Net cash (used in) / provided by operating activities	(67,564)	1,607,652
Cash Flows From Investing Activities:		
Additions to property, plant and equipment	(2,618,700)	(509,694)
Proceeds from sale of property, plant and equipment	0	0
Net cash (used in) / provided by investing activities	(2,618,700)	(509,694)
Cash Flows From Financing Activities:		
Net borrowings / (payments) on line of credit	638,688	(1,000,859)
Net borrowings / (payments) on debt	2,053,782	(97,099)
Purchase of Treasury Stock		
Net cash (used in) / provided by financing activities	2,692,470	(1,097,958)
Net change in cash	6,206	-
Cash and cash equivalents, beginning of period		
Cash and cash equivalents, end of period	\$ 6,206	\$ -